

DAVID M. WINCHELL
OPERATIONS EXECUTIVE

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QUALIFICATIONS SUMMARY

- **Wholesale supply chain expertise; front-to-back:** Product acquisition from sources in Asia and Europe, inbound and outbound shipping, warehousing and distribution management.
- **ERP and WMS systems experience:** Provided leadership and project management expertise in systems implementation as an executive and as a consultant.
- **Business process analysis, reengineering, and improvement:** Numerous examples of streamlining broken or inefficient business practices.
- **Multi-unit sales and operational support:** Adept at building positive relationships all the way down the supply chain.
- **Cross-functional know-how:** Experienced in technology and financial management as well as supply chain.

BEST FIT

Roles: VP or SVP of Operations, COO, General Manager, Operations Director

Company Types: Mid-sized companies in fast growth, transitional, or turnaround mode, or seeking to streamline business processes. Experienced in settings where good communication is essential due to geographic dispersion of either employees or clients. I am most valuable to companies trying to attain the next level of size or market share; needing an executive with broad business knowledge as well as technical knowledge; a company wanting to leverage technology to improve and expand.

Industries: Wholesale Distributors, International Sourcing, Supply Chain, E-commerce, Specialty Retail Chains, Franchisors, Management Consulting, Light Manufacturing,

ATTRIBUTES OF SUCCESS

- Knowledgeable
- Multi-Disciplined
- High Integrity
- Service Driven
- Team Builder
- Strong Work Ethic
- Positive
- Organized